

Consultant vs Director Commission Comparison

\$10,000 month

Commission for Independent Beauty Consultant - \$10,000 team

CONSULTANTS

- Assumes small personal team (1-3)
- Grow by 5 Qualified team members in one month

\$3,000	Team Member #1	A Beauty Consultant is paid 13% on her team production (-her own order). When she has 5+ active team members ordering in the month <u>AND</u> she places a minimum \$600 w/s personally within the month	Commission Calculation
2,400	Team Member #2		\$1,222 = 13% commission on \$9,400 team w/s <i>(\$10,000 - Dir \$600 = \$9,400 x .13 = \$1,222)</i>
1,800	Team Member #3		250 = Bonus @ \$50 x 5 personal A+1 Qualified
600	Team Member #4		\$1,472 = Total Commission paid to Team Building as a Consultant
600	Team Member #5		2,000 = Profit from Sales @ \$1,000 weekly sales
400	Existing Team		\$3,472 = Get Excited Consultant!!!
600	Personal Wholesale		
\$10,000	Team Production		

Commission for Independent Sales Director - \$10,000 team

**Assumes Director adds minimum 5 qualified personal within month and that \$10,000 w/s comes from her personal order + personal team*

\$1,300	Unit Commission 13% \$10,000 x .13 = \$1,300. As a Director, you are paid on your own order.
1,222	13% personal team commission \$9,400 x .13 = \$1,222 (This is minus your personal order)
1,000	Unit Volume Bonus \$100 for every \$1,000
500	Unit Recruiting Bonus for 5+ Unit A+1 qualified
500	Personal Team Building Bonus - \$100 per person A+1 qualified
\$4,522	vs \$1,222 Consultant Commission on same \$10,000
550	Cash Compensation for Career Car (<i>Pam Shaw thinks that a trophy on wheels has no price!</i>)

\$5,072 vs \$1,472 Consultant Commission on same \$10,000

2,000 Profit from selling Director - \$1,000 week

\$7,072 vs \$3,472 Consultant Commission YOU CHOOSE!

AND CHECK THIS OUT! OTHER BONUSES!!!

\$1,000	New Director "On the Move" First 90 Days	Plan Your Commission
\$1,000	New Director Fabulous 50's first 6 months	Personal Wholesale Order
\$1,000	New Director "Honor Society" First 12 months	13% Personal Team (Base)
\$1,000	Cadillac Bonus (Every time)	13% New Consultant (Personal)
\$1,000	Higher Unit Club by \$50,000 retail	13% New Consultant (Unit)
\$1,800	Wellness Bonus (\$750 - \$1,800 based on annual wholesale)	13% Base Unit
---	Senior Director Commission	New Consultant Personal Recruiting Bonus \$1,000
---	NSD Commission	New Consultant Unit Bonus \$3 - \$500
---	Trips	Unit Volume Bonus \$100 per \$1,000
---	Jewelry	Senior Director Commission
		Big 5 Bonus
		*Work Focus Folder for Activity to hit Results

THE SKY IS THE LIMIT!!!

Know where you can earn

SET YOUR GOAL! Create a set Plan! Work & Track your Results!