

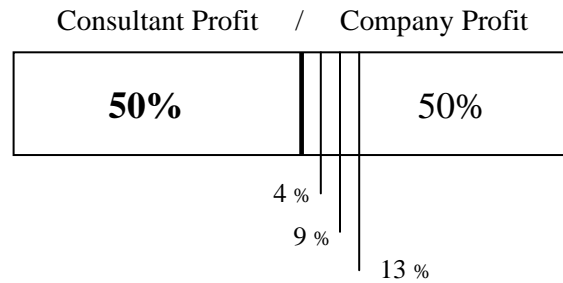
# Mary Kay Cosmetics Dual Marketing Concept

Retail Sales - 50%

Reorder Business - 50%

## Sponsoring Structure

- 1.
- 2.
- 3.
- 4.
- 5.



Prizes, Gifts and Car Program

## Tax Benefits

Directorship      13% Personal Team  
                          13% Unit Commission  
 Production Bonus   \$500 – \$10,000 Monthly

Finances

Perks - Prizes – Recognition

Freedom – Flexibility

Growth – Self Confidence