

# Do you want a \$30,000 per year Income from working Part-Time?!



Take a look at these numbers! Breaking things down really does make a difference doesn't it? Even working on a very part-time basis (only 1 skin care class per week) you can achieve a very nice extra income. We will base all sales on the company average of \$300 per skin care class—that's selling only 3 basic skin care sets and misc. glamour....Then we'll base the reorder business on the assumption that your customers will reorder an average of only \$15 per month—this is very conservative!

## 3 Classes per Week = \$42,500 Annual Profit

(2 hours each class x 3 classes per week = 6 hours each week)

\$300 per class x 3 classes = \$ 900 Weekly Retail Sales & \$900 x 50 weeks = \$45,000 Annual Retail Sales  
200 New Basic Customers each Year = 200 re-orders x \$200 per Year = \$40,000 Annual Retail Reorders  
\$85,000 Total Annual Retail Sales  
**\$42,500 Annual PROFIT from Sales**

## 2 Classes per Week = \$30,000 Annual Profit

(2 hours each class x 2 classes per week = 4 hours each week)

\$300 per class x 2 classes = \$ 600 Weekly Retail Sales & \$600 x 50 weeks = \$30,000 Annual Retail Sales  
150 New Basic Customers each Year = 200 re-orders x \$200 per Year = \$30,000 Annual Retail Reorders  
\$60,000 Total Annual Retail Sales  
**\$30,000 Annual PROFIT from Sales**

## 1 Class per Week = \$17,500 Annual Profit

(2 hours each class x 1 class per week = 2 hours each week)

\$300 per class x 1 class = \$ 300 Weekly Retail Sales & \$300 x 50 weeks = \$15,000 Annual Retail Sales  
100 New Basic Customers each Year = 200 re-orders x \$200 per Year = \$20,000 Annual Retail Reorders  
\$35,000 Annual Retail Reorders  
**\$17,500 Annual PROFIT from Sales**



**Plus, this does not include the Commissions on  
Monthly Team Production & CARS too!!!  
Grand Am's, Grand Prix's & Cadillacs. What's your Dream?  
Let's make them come true with Mary Kay!**