

# Ready Set Sell BONUS for New Consultants!

WHOLESALE ORDER	DEPARTMENTS & RETAIL VALUE	COLOR 101 GIFT	READY SET SELL BONUS BUNDLES	BizBUILDER BUCKS CREDIT	TOTAL FREE PRODUCT & CREDIT	TOTAL RETAIL ORDER	TOTAL INVESTMENT
 <b>Emerald</b> \$4200	<b>FULL Store</b> \$8400	(Must be placed w/in 1 <sup>st</sup> 15 days) \$115	<b>6</b> \$620 Retail Value	(credit redeemed on next order) \$125	\$860	\$9135	\$5000 <small>(figures include avg. interest/taxes/shipping)</small>
 <b>Emerald</b> \$3600	<b>6 Departments</b> \$7200	\$115	<b>6</b> \$620 Retail Value	\$125	\$860	\$7935	\$4400
 <b>Diamond</b> \$3000	<b>5 Departments</b> \$6000	\$115	<b>5</b> \$525 Retail Value	\$100	\$740	\$6640	\$3600
 <b>Ruby</b> \$2400	<b>4 Departments</b> \$4800	\$115	<b>4</b> \$430 Retail Value	\$80	\$625	\$5345	\$3000
 <b>Sapphire</b> \$1800	<b>3 Departments</b> \$3600	\$115	<b>3</b> \$335 Retail Value	\$50	\$500	\$4050	\$2300
\$1200	\$2400	\$115	<b>2</b> \$210 Retail Value	\$35	\$360	\$2725	\$1600
\$600	\$1200	\$115	<b>1</b> \$115 Retail Value	\$15	\$245	\$1430	\$800

CD 2.12

## Product Bundles

## Color 101



TimeWise® Skin Care Bundle



TimeWise Repair™ Volu-Firm™ Foaming Cleanser & Night Treatment Bundle



TimeWise Repair™ Volu-Firm™ Day Cream & Eye Renewal Cream Bundle



Mary Kay® Color Bundle



Mary Kay® Favorites Bundle



Botanicals Cleanse & Hydrate Skin Care Bundle




























Botanicals Freshen & Mask Skin Care Bundle



a \*115 value - yours free!

# Inventory Planning

LEVEL of INVENTORY	Number of DEPARTMENTS	Skin Care & Color Lines			Specialty Line Products			
		SKIN CARE	SUPPLEMENTS	COLOR	FRAGRANCE	BODY CARE	MEN'S	LIMITED EDITION
 <b>Emerald</b> \$4200	<b>FULL Store</b>	FULL Department	FULL Department	FULL Department				
 <b>Emerald</b> \$3600	<b>6</b>	FULL Department	FULL Department	FULL Department				
 <b>Diamond</b> \$3000	<b>5</b>	FULL Department	FULL Department	FULL Department				
 <b>Ruby</b> \$2400	<b>4</b>	FULL Department	FULL Department	Most Popular Colors				
 <b>Sapphire</b> \$1800	<b>3</b>	FULL Department	FULL Department	Limited Colors				

## Benefits of an Inventory

**O**n the spot delivery provides customers with instant buying gratification.

**P**roduct availability provides a higher level of customer service and promotes a greater depth of customer loyalty.

**A** full stock of inventory provides a consultant with an ideal selling environment and an immediate paycheck.

**I**nventory on your shelf supports effective time management.