

# PERFECT

# 12

Consultant: \_\_\_\_\_

Director: \_\_\_\_\_

Month: \_\_\_\_\_

## track your full circle parties

party = hostess + 2 (or more) guests      a full circle party = \$200 sales + 2 future parties booked + 2 career surveys booked

	HOSTESS	PARTY SALES	# OF FUTURE PARTIES BOOKED	# OF CAREER SURVEYS BOOKED
1.				
2.				
3.				
4.	PERFECT 4			
5.				
6.	PERFECT 6			
7.				
8.	PERFECT 8			
9.				
10.				
11.				
12.	PERFECT 12			
13.				
14.				
15.				
16.				
17.				
18.				
18.				
20.	EPIC 20			

## 60 faces

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## career surveys and guests per week

Week 1 Career Survey      NEXT LAYER

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

Week 1 Career Survey      NEXT LAYER

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

Week 1 Career Survey      NEXT LAYER

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

Week 1 Career Survey      NEXT LAYER

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

\_\_\_\_\_ Y N M \_\_\_\_\_

## month to-date

keep adding weekly results for month end total

\_\_\_\_\_ Total Qualified Parties

\_\_\_\_\_ Total Faces

\_\_\_\_\_ Total Retail Sales

\_\_\_\_\_ Career Survey/Guests

\_\_\_\_\_ New Team Members

\_\_\_\_\_ Quarter to-date wholesale toward STAR

## \$1000 retail sales per week

Week 1

\$ \_\_\_\_\_ RETAIL

\$ \_\_\_\_\_ WHOLESALE

Week 2

\$ \_\_\_\_\_ RETAIL

\$ \_\_\_\_\_ WHOLESALE

Week 3

\$ \_\_\_\_\_ RETAIL

\$ \_\_\_\_\_ WHOLESALE

Week 4

\$ \_\_\_\_\_ RETAIL

\$ \_\_\_\_\_ WHOLESALE

## gold medal

new personal team members

1) \_\_\_\_\_

2) \_\_\_\_\_

3) \_\_\_\_\_

4) \_\_\_\_\_

5) \_\_\_\_\_

### Requirements for Perfect 12 Levels

12 parties (or 60 faces) + 12 CSs + \$1200 WS (\$2400 retail)      Weekly focus: 3 + 3 + \$300 WS (sell \$600 retail/week)

8 parties (or 40 faces) + 8 CSs + \$800 WS (\$1600 retail)      Weekly focus: 2 + 2 + \$200 WS (sell \$400 retail/week)

6 parties (or 30 faces) + 6 CSs + \$600 WS (\$1200 retail)      Weekly focus: 1-2 + 1-2 + \$150 WS (sell \$300 retail/week)

4 parties (or 20 faces) + 4 CSs + \$400 WS (\$800 retail)      Weekly focus: 1 + 1 + \$100 WS (sell \$200 retail/week)